## Equity Research

June 21, 2016

## Mark Palmer

(212) 588-6582
mpalmer@btig.com
Giuliano Bologna
gbologna@btig.com (212) 588-6583

## MBI

12 month target

## BUY

| 52 week range | $\$ 5.41-\$ 9.42$ |
| :--- | ---: |
| Market Cap $(\mathrm{m})$ | $\$ 882$ |


| Price Performance |  |
| :---: | :---: |
| - MBI | 10.36 |
| From | 9.26 |
|  |  |
|  | 5.97 |
|  | 4.87 |
|  | (\$) |
| Source: IDC |  |

## Financials

## MBIA, Inc.

## Reiterating Buy, Increasing PT to \$14 (from \$13) Based on Lower Estimate of Losses on Puerto Rico's Debt

Shares in MBIA (MBI) were weaker during the past couple of trading sessions apparently because of the disclosure that discussions between Puerto Rico and its creditors about a voluntary debt exchange had broken down. We did not view the breakdown as surprising, but rather as indicative of the back and forth between an issuer and its creditors that has been the norm in past negotiations involving distressed municipal debt.

- At the same time, the Commonwealth in its latest proposal to general obligation (GO), COFINA senior and COFINA subordinated bondholders - and a counterproposal to certain GO bondholders made specific offers with regard to the magnitude of the haircuts they wanted to impose. As such, we view Puerto Rico's proposal on the COFINA seniors and subs -80 and 60 cents on the dollar for the accrued claims, respectively -and its counterproposal of 83.5 cents on the dollar for the accrued claim on the GOs as the new, likely worstcase scenario for the holders of those respective bonds.
- We are reiterating our Buy recommendation on MBI while increasing our price target to $\$ 14$ (from $\$ 13$ ) based on $50 \%$ of our estimate of the company's adjusted book value (ABV) per share of \$31.74 adjusted for an estimated loss of $\$ 4.26$ per share related to the company's insured exposure to Puerto Rico's debt (see our loss estimate calculations on page 3).
- Our previous estimate of MBI's loss per share on its Puerto Ricorelated exposures had been $\$ 5.14$.
- Valuation: Our $\$ 14$ price target on MBI is based on $50 \%$ of our estimate of the company's ABV per share of $\$ 31.74$ adjusted for estimated losses of $\$ 4.26$ per share related to the company's insured exposure to Puerto Rico's debt


## Estimates

|  | 1Q15 A | 2Q15 A | 3Q15 A | 4Q15 A | FY15 A | 1Q16 A | 2Q16 E | 3Q16 E | 4 Q16 E | FY16E | FY17 E |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Diluted EPS (Adj.) | 0.37 | 0.36 | $(0.23)$ | 0.54 | 1.08 | $(0.58)$ | 0.03 | 0.01 | 0.01 | $(0.56)$ | 0.15 |
| Operating Income | 68 | 63 | $(35)$ | 82 | 178 | $(78)$ | 3 | 1 | 1 | $(73)$ | 18 |

Source: BTIG Estimates and Company Documents (\$ in millions, except per share amount)

- Puerto Rico on June 14 provided a proposal to GO bondholders that included an offer to swap into a new bond at 81 cents on the dollar for their accrued claim versus its prior proposal of a base bond worth 78 cents on the dollar plus a capital appreciation bond described as being worth 2 cents on the dollar that together would have a net present value of 74 cents on the dollar. Then, in response to a counterproposal by certain GO bondholders, the Commonwealth on June 17 increased its offer to 83.5 cents on the dollar plus some unspecified amount of "growth" bonds whose value would be related to the future health of its economy.
- The slide deck that Puerto Rico disclosed this morning also provided a sense of where the other side of the bid-ask is, at least as far as certain GO bondholders are concerned. These bondholders on June 20 made a counterproposal of 89 cents on the dollar on the accrued claim in a new GO bond plus 11 cents on the dollar on the accrued claim in contingent convertible bonds.
- Meanwhile, Puerto Rico on June 14 offered COFINA senior bondholders a swap into a new bond at 80 cents on the dollar on their accrued claim versus its prior proposal of a base bond worth 61 cents on the dollar plus a capital appreciation bond described as being worth 4 cents on the dollar that together would have a net present value of 64 cents on the dollar.
- The COFINA senior bondholders on June 17 made a counterproposal that established the bid-ask spread in that negotiation, as they offered a $5 \%$ haircut such that they would receive a new bond worth $95 \%$ of the principal amount of the outstanding bonds.
- Puerto Rico on June 14 also offered COFINA subordinated bondholders a swap into a new bond at 60 cents on the dollar on their accrued claim versus its prior proposal of a base bond worth 43 cents on the dollar plus a capital appreciation bond described as being worth 6 cents on the dollar that together would have a net present value of 49 cents on the dollar.

MBIA: Puerto Rico Insured Exposures and Loss Estimates


Income Statement

| MBIA Operating Model | Dec-11 | Dec-12 | Dec-13 | Dec-14 | Mar-15 | Jun-15 | Sep-15 | Dec-15 | Dec-15 | Mar-16 | Jun-16 | Sep-16 | Dec-16 | Dec-16 | Dec-17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ Millions) | 2011A | 2012A | 2013A | 2014A | 1015A | 2Q15A | 3015A | 4015A | 2015A | 1016A | 2016E | 3016E | 4Q16E | 2016E | 2017E |
| Scheduled premiums earned | 457.0 | 372.0 | 304.0 | 258.0 | 55.0 | 51.0 | 47.0 | 46.0 | 199.0 | 45.0 | 43.1 | 41.3 | 39.5 | 168.8 | 148.4 |
| Refunding premiums earned | 148.0 | 232.0 | 153.0 | 139.0 | 46.0 | 40.0 | 37.0 | 50.0 | 173.0 | 30.0 | 29.7 | 29.4 | 29.1 | 118.2 | 113.6 |
| Total premiums earned | 605.0 | 604.0 | 457.0 | 397.0 | 101.0 | 91.0 | 84.0 | 96.0 | 372.0 | 75.0 | 72.8 | 70.7 | 68.6 | 287.1 | 261.9 |
| Net investment income | 408.0 | 214.0 | 166.0 | 179.0 | 37.0 | 37.0 | 38.0 | 40.0 | 152.0 | 39.0 | 40.0 | 40.4 | 40.8 | 160.1 | 167.2 |
| Fees and reimbursments | 27.0 | 61.0 | 21.0 | 40.0 | 1.0 | 2.0 | 1.0 | 2.0 | 6.0 | 1.0 | 5.0 | 5.0 | 5.0 | 16.0 | 21.0 |
| Realized gains (losses) and other settlements on insured derivatives | (2,370.0) | (406.0) | (1,545.0) | (444.0) | (9.0) | (3.0) | (18.0) | 2.0 | (28.0) | (14.0) | - | - | - | (14.0) | - |
| Unrealized losses on insured derivatives | (440.0) | 1,870.0 | 1,777.0 | 903.0 | 37.0 | 63.0 | 21.0 | 36.0 | 157.0 | (14.0) | - | - | - | (14.0) | - |
| Other than temporary impairments recognized in AOCI | - |  | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Net change in fair value of insured derivatives | (2,810.0) | 1,464.0 | 232.0 | 459.0 | 28.0 | 60.0 | 3.0 | 38.0 | 129.0 | (28.0) | - | - | - | (28.0) | - |
| Net gains (losses) on financial instruments at fair value and foreign exchange | (99.0) | 55.0 | 69.0 | 78.0 | 30.0 | 45.0 | (55.0) | 43.0 | 63.0 | (69.0) | - | - | - | (69.0) | - |
| Investment losses related to other-than-temporary impairments | (125.0) | (58.0) | 13.0 | (99.0) | 3.0 | (9.0) | (1.0) | (2.0) | (9.0) | (1.0) | - | - | - | (1.0) | - |
| Other-than-temporary impairments recognized in AOCl | 24.0 | (47.0) | 15.0 | 84.0 | (4.0) | 2.0 | (2.0) | (1.0) | (5.0) | 2.0 | - | - | - | 2.0 |  |
| Net investment losses related to other-than-temporary impairments | (101.0) | (105.0) | 28.0 | (15.0) | (1.0) | (7.0) | (3.0) | (3.0) | (14.0) | 1.0 | - | - | - | 1.0 | - |
| Other net realized gains (losses) | 21.0 | 8.0 | (28.0) | 26.0 | 20.0 | (1.0) | (1.0) | (1.0) | 17.0 | (1.0) | - | - | - | (1.0) | - |
| Revenues of consolidated VIEs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net investment income | 73.0 | 67.0 | 43.0 | 50.0 | 12.0 | 13.0 | 12.0 | 49.0 | 86.0 | 15.0 | - | - | - | 15.0 |  |
| Net gains (losses) on financial instruments at fair value and foreign exchange | 40.0 | 18.0 | 160.0 | 50.0 | (10.0) | 6.0 | 13.0 | 33.0 | 42.0 | (1.0) | - | - | - | (1.0) | - |
| Net gains (losses) on extinguishment of debt | 280.0 | 49.0 | 61.0 | 6.0 | - | (1.0) | - | - | (1.0) | - | - | - | - | - | - |
| Total revenues | (1,556.0) | 2,435.0 | 1,209.0 | 1,270.0 | 218.0 | 245.0 | 92.0 | 297.0 | 852.0 | 32.0 | 117.8 | 116.0 | 114.4 | 380.2 | 450.2 |
| Losses and loss adjustments | (81.0) | 50.0 | 117.0 | 133.0 | (6.0) | 46.0 | 39.0 | 44.0 | 123.0 | 22.0 | 12.0 | 12.0 | 12.0 | 58.0 | 43.2 |
| Amortization of deferred acquisition costs | 64.0 | 50.0 | 46.0 | 44.0 | 13.0 | 13.0 | 11.0 | 13.0 | 50.0 | 10.0 | 9.5 | 9.0 | 8.6 | 37.1 | 28.6 |
| Operating | 309.0 | 382.0 | 327.0 | 195.0 | 35.0 | 32.0 | 35.0 | 38.0 | 140.0 | 35.0 | 31.7 | 34.7 | 34.7 | 136.1 | 139.8 |
| Interest | 300.0 | 283.0 | 236.0 | 210.0 | 50.0 | 50.0 | 49.0 | 50.0 | 199.0 | 50.0 | 48.8 | 47.5 | 46.3 | 192.6 | 174.1 |
| Expenses of consolidated VIEs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating | 29.0 | 17.0 | 11.0 | 8.0 | 4.0 | 3.9 | 3.0 | 3.0 | 13.9 | 4.0 | 3.4 | 2.9 | 2.8 | 13.1 | 10.6 |
| Interest | 62.0 | 55.0 | 45.0 | 39.0 | 10.0 | 9.0 | 10.0 | 10.0 | 39.0 | 12.0 | 9.0 | 9.0 | 9.0 | 39.0 | 36.0 |
| Total expenses | 683.0 | 837.0 | 782.0 | 629.0 | 106.0 | 153.9 | 147.0 | 158.0 | 564.9 | 133.0 | 114.3 | 115.1 | 113.5 | 475.9 | 432.3 |
| Pre-tax income | (2,239.0) | 1,598.0 | 427.0 | 641.0 | 112.0 | 91.1 | (55.0) | 139.0 | 287.1 | (101.0) | 3.4 | 0.9 | 0.9 | (95.7) | 17.9 |
| Provision (benefit) for income taxes | (920.0) | 364.0 | 166.0 | 72.0 | 44.0 | 28.0 | (20.0) | 57.0 | 109.0 | (23.0) | - | - | - | (23.0) |  |
| Net income | (1,319.0) | 1,234.0 | 261.0 | 569.0 | 68.0 | 63.1 | (35.0) | 82.0 | 178.1 | (78.0) | 3.4 | 0.9 | 0.9 | (72.7) | 17.9 |
| Diluted EPS | (6.69) | 6.33 | 1.35 | 3.02 | 0.37 | 0.36 | (0.23) | 0.54 | 1.08 | (0.58) | 0.03 | 0.01 | 0.01 | (0.56) | 0.15 |
| Diluted shares outstanding | 197.02 | 194.90 | 193.92 | 188.27 | 182.74 | 173.20 | 155.20 | 151.50 | 165.66 | 135.81 | 130.81 | 127.81 | 124.81 | 129.81 | 120.81 |

## Appendix: Analyst Certification and Other Important Disclosures

## Analyst Certification

I, Mark Palmer, hereby certify that the views about the companies and securities discussed in this report are accurately expressed and that I have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report.
I, Giuliano Bologna, hereby certify that the views about the companies and securities discussed in this report are accurately expressed and that I have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report.

## Regulatory Disclosures

## Analyst Stock Ratings Definitions

## BTIG LLC's ("BTIG") ratings, effective May 10, 2010, are defined as follows:

BUY - A stock that is expected at initiation to produce a positive total return of $15 \%$ or greater over the 12 months following the initial recommendation. The BUY rating may be maintained following initiation as long as it is deemed appropriate, notwithstanding price fluctuations that would cause the target to fall outside of the $15 \%$ return.
SELL - A stock that is expected at initiation to produce a negative total return of $15 \%$ or greater over the next 12 months following the initial recommendation. The SELL rating may be maintained following initiation as long as it is deemed appropriate, notwithstanding price fluctuations that would cause the target to fall outside of the $15 \%$ return.
NEUTRAL - A stock that is not expected to appreciate or depreciate meaningfully over the next 12 months.
NOT RATED - A stock that is not rated but that is covered by BTIG.

## Distribution of Ratings and Investment Banking Clients

BTIG must disclose in each research report the percentage of all securities rated by the member to which the member would assign a "buy", "neutral" or "sell" rating. The said ratings are updated on a quarterly basis. BTIG must also disclose the percentage of subject companies within each of these three categories for whom the member has provided investment banking services within the previous twelve months. Stocks under coverage as of the end of the most recent calendar quarter (March 31, 2016): 182

Distribution of BTIG's Research Recommendations (as of March 31, 2016):
BUY: 62.6\%; NEUTRAL: 34.1\%; SELL: 3.3\%
Distribution of BTIG's Investment Banking Services (as of March 31, 2016):
BUY: 92.9\%; NEUTRAL: 7.1\%; SELL: 0\%
For purposes of FINRA ratings distribution rules, BTIG's stock ratings of Buy, Neutral and Sell fall into Buy, Hold and Sell categories, respectively.

## Company Valuation and Risk Disclosures

MBIA, Inc. (MBI, Buy, \$14 PT)
Valuation: Our $\$ 14$ price target on MBI is based on $50 \%$ of our estimate of the company's ABV per share of $\$ 31.74$ adjusted for estimated losses of $\$ 4.26$ per share related to the company's insured exposure to Puerto Rico's debt. Risks: The primary risks to our valuation include greater than expected losses with respect to insured exposure to Puerto Rico's debt. Increased losses on the broader insured municipal portfolio. The potential negative impact of a credit rating downgrade on ability to write new business.

MBIA, Inc. (MBI)
(\$)


Note: Closing Price and Target Price have been adjusted for corporate actions.

| Date | Closing Price (\$) | Target Price (\$) | Analyst | Rating |
| :---: | :---: | :---: | :---: | :---: |
| 30-Nov-11 | 9.70 | 22.50 | Mark Palmer | Buy |
| 30-Jun-14 | 11.04 |  | 12 | Mark Palmer |
| 15-Aug-14 | 10.49 | 13 | Mark Palmer | Buy |
| 12-May-15 | 9.09 |  | Mark Palmer | Buy |
| 29-Jun-15 | 6.37 | 10 | Mark Palmer | Neutral |
| 23-Jul-15 | 6.29 | 11 | Mark Palmer | Buy |
| 05-Nov-15 | 8.28 | 13 | Mark Palmer | Buy |
| 01-Mar-16 | 7.93 |  | Mark Palmer | Buy |

## Company-Specific Regulatory Disclosures

BTIG LLC expects to receive or intends to seek compensation for investment banking services in the next 3 months from: MBIA, Inc. (MBI)

BTIG LLC has received compensation for investment banking services in the past 12 months from:
MBIA, Inc. (MBI)
BTIG LLC had an investment banking services client relationship during the past 12 months with:
MBIA, Inc. (MBI)
BTIG LLC managed or co-managed a public offering of securities in the past 12 months for:
MBIA, Inc. (MBI)
Other Disclosures
Additional Information Available Upon Request

## General Disclosures

Research reports produced by BTIG LLC ("BTIG") are published for and intended to be distributed solely to BTIG institutional and corporate clients. Recipients of BTIG reports will not be considered clients of BTIG solely because they may have received such BTIG report.

The equity research analyst(s) responsible for the preparation of this report receives compensation based upon a variety of factors, including the quality and accuracy of research, internal/client feedback, and overall Firm revenues.

BTIG reports are based on public information and BTIG considers the same to be reliable, comprehensive information, but makes no representation or warranty that the reports are accurate or complete. BTIG opinions and information provided in this report are as of the date of the report and may change without notice.

This research report is not an offer to buy or sell or solicitation of an offer to buy or sell any security in any jurisdiction where such an offer or solicitation would be illegal. This research report was not drafted specifically for any particular individual or entity and is not a personal recommendation to participate in any particular trading strategy or transaction. Any recipient of this research report should obtain independent advice specific to their personal circumstances before undertaking any investment activity and must make their own independent evaluation of any securities or financial instruments.

Facts, views or opinions presented in this report have not been reviewed by, and may not reflect information known to, employees or other professionals in the "BTIG Group" (BTIG Group includes, but is not limited to, BTIG and its parents, subsidiaries and/or affiliates). BTIG Group employees, including Sales Representatives and Traders, may provide oral or written commentary or advice that may be inconsistent with the opinions and/or views expressed in this research report. BTIG Group employees and/or its affiliates not involved in the preparation of this research report may have investments in securities or derivatives of securities of companies mentioned in this report that are inconsistent with the views discussed in this report.

Investors in securities products bear certain risks in conjunction with those investments. The value of, and income from, any investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors within or beyond the companies control. Recipient of the research reports should be aware that investments in equity securities may pose significant risks due to the inherent uncertainty associated with relying on forecasts of various factors that can affect the earnings, cash flow and overall valuation of a company. Any investment in equity securities should be undertaken only upon consideration of issues relating to the recipient's overall investment portfolio and objectives (such as diversification by asset class, industry or company) as well as time horizon and liquidity needs. Further, past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is made regarding future performance. There may be time limitations on the exercise of options or other rights in any securities transactions.

Investing in foreign markets and securities, including ADRs, is subject to additional risks such as currency fluctuation, limited information, political instability, economic risk, and the potential for illiquid markets. Investing in emerging markets may accentuate these risks. Non-U.S. reporting issuers of foreign securities, however, may not make regular or complete public disclosure relating to their financial condition or the securities that they issue.

The trademarks and service marks contained herein are the property of their respective owners. Third-party data providers make no warranties or representations of any kind relating to the accuracy, completeness, or timeliness of the data they provide and shall not have liability of any damages of any kind relating to such data. The report or any portion hereof may not be reprinted, sold or redistributed without the written consent of BTIG. This report is intended only for use by the recipient. The recipient acknowledges that all research and analysis in this report are the property of BTIG and agrees to limit the use of all publications received from BTIG within his, or her or its, own company or organization. No rights are given for passing on, transmitting, re transmitting or reselling the information provided.

## Jurisdiction and Dissemination

BTIG is a U.S. broker-dealer and member of FINRA and SIPC.

BTIG Australia Limited ACN 128554 601, member of ASIC and ASX; BTIG Hong Kong Limited, an Exchange Participant of SEHK and licensed and regulated by the SFC; BTIG Ltd, member of the LSE, authorized and regulated by the FSA; and BTIG Singapore Pte Ltd, registered and licensed with MAS; are all separate but affiliated entities of BTIG. Unless governing law permits otherwise, you must contact a BTIG entity in your home jurisdiction for further information, or if you want to use our services in effecting a transaction.

Issues and approved for distribution in the UK and EEA by BTIG Ltd. to eligible counterparties and professional clients only. Issued and distributed in Australia to "wholesale clients" only by BTIG Australia Limited. In Singapore and Hong Kong, further information may be obtained from BTIG Singapore Pte Ltd and BTIG Hong Kong Limited, respectively.

